

# SUMMARY PROFILE KEY PERSONS

## SULISTYAWAN



### WORK EXPERIENCES

**PT QUEENSLAND SEJAHTERA INDONESIA**  
Executive Director / Managing partner

**PT NIPPON INDOSARI CORPINDO, Tbk (Jan 2016 – 2017)**  
Head of Sales  
General Manager / Sales Marketing Head PT Wangsa Ritel Nusantara

**PT JOHNSON HOME HYGIENE PRODUCTS/SC JOHNSON 2004 - 2016**  
National Sales Manager  
National Modern Trade Head  
National Sales Training / Development Manager  
Zone Manager Central Indonesia and East Indonesia  
Regional Sales Manager / General Manager Distributor JV

**PT UNILEVER INDONESIA, Tbk (2001 – 2004)**  
Regional Key Account Manager

**PT. KNORR INDONESIA (1996 – 2001)**  
Act. Regional Sales Manager  
Area Sales Manager (+National Sales Training)

**PT INDOMILK (Australia Indonesian Milk Industries) 1994 - 1996**

### EDUCATION

Master Degree from **IPMI International Business School**, Majoring in General Management, (Executive class, July 2006); GPA: 3.59

Bachelor from **Sebelas Maret University** in Communications Science, Mass Media Communications Program Study, 1992

QUEENSLAND SEJAHTERA INDONESIA

## OBOR WAHYUJATI S



### A. EXPERIENCES

**1. PT UPFIELD INDONESIA (2019 DEC – Present)**  
STRATEGIC ADVISOR AND DISTRIBUTION CONSULTANT

**2. PT ENESIS INDONESIA/MARKETAMA INDAH (Jan 2019 – Okt 2019)**  
DISTRIBUTION CONSULTANT

**3. PT SINARMAS DISTRIBUSI NUSANTARA ( 2017 – 2019)**  
SALES DIRECTOR

**4. PT GARUDA FOOD PUTRA PUTRI JAYA ( AUG 2015 – AUG 2017)**  
GLOBAL SALES HEAD ( INDONESIA AND INDIA)

**5. PT UNILEVER INDONESIA, Tbk (2001 – 2015)**  
REGIONAL SALES DIRECTOR (SUMATRA, CENTRAL EAST JAVA, EASTERN INDONESIA)

**6. PT UNILEVER INDONESIA, Tbk (1990 – 2001)**  
Various role in Marketing and Sales Management ( Brand Manager, Customer Marketing, Sales Operation, Area Sales Manager, Key Account Manager)

### A. EDUCATION

**1. Master of Business Administration Degree** Graduated from University of Gajah Mada , Major Subject Strategic Management

**2. Bachelor Degree in Mechanical Engineering** Faculty of Engineering University of Indonesia,





# YUDHA A. WIRYAWAN

## EXPERIENCES

**PT MAYORA INDAH, Tbk (April 2017 – July 2018)**  
Global Sales Director

**PT INBISCO / MAYORA GROUP (August 2015 – March 2017)**  
Sales Director Mayora 1

**SALES & DISTRIBUTION MANAGEMENT CONSULTANT (2012 – 2015)**  
Founder / Managing Director

**PT SOFTEX INDONESIA (2011 – 2012)**  
Chief Sales Officer

**PT. PERFETTI VAN MELLE INDONESIA (2005 – 2011)**  
Sales Director  
National Sales Manager

**PT. JOHNSON HOME HYGIENE PRODUCT (2004 – 2005)**  
Regional Sales Manager East (East Java, Bali, Nusa Tenggara, Sulawesi, Papua)

**PT. FRISIAN FLAG INDONESIA (1995 – 2003)**  
Regional Sales Manager  
Senior Area Manager  
Area Manager

**PT. Artha Boga Cemerlang (1994 – 1995)**  
Deputy Branch Manager

**PT. Unilever Indonesia, Tbk (1991 – 1994)**  
Regional Account Supervisor

## EDUCATION:

Master Degree from Gadjah Mada University,  
Majoring in Business Law  
Bachelor in Private Law,  
Padjadjaran University

QUEENSLAND SEJAHTERA INDONESIA



# AGUS SUDIGDO

## WORK EXPERIENCES

**PT QUEENSLAND SEJAHTERA INDONESIA**  
Sr. Consultant

**PT Life Juice 2016-2017**  
Head of Business Operation

**PT MITRA ADI PERKASA 2013 - 2016**  
Senior Engagement Manager- Business Partnership

**PT THINK INDIGO AISA 2012 - 2013**  
General Manager

**PT CIPTA RASA BLENDED FOOD 2010 - 2012**  
Managing Director

**PT JOHNSON AND JOHNSON 2007 - 2010**  
National Channels Sales Manager

**PT UNILEVER INDONESIA, Tbk (2001 – 2007)**  
National Key Account Manager  
National Sales Manager Food Service

**PT. KNORR INDONESIA (1998 – 2001)**  
National Sales Manager

**PT. ERESINDO/ INCHCAPE INDONESIA (1996 – 1998)**  
Division Manager Bakery

**PT. Nestle Indonesia 1992 - 1996**  
Head of State  
Senior Sales Supervisor

## Education :

PHD candidate from Lincoln  
University Kuala Lumpur Malaysia  
Magister of Management IPWIJA,  
Jakarta  
Bachelor in Economic, University of  
Indonesia, 1992



# HARRY NUGRAHA

## EXPERIENCES

PT. GIZINDO PRIMA NUSANTARA/INDOFOOD (2000 - 2001)

Area Sales Representative

PT. INDOMARCO PRISMATAMA/INDOMARET (2001- 2012)

OPERATION - DEVELOPMENT - FRANCHISE MANAGER

PT. TRANS RETAIL INDONESIA/CARREFOUR (2012 - 2013)

Business Development

PT. CITRA NUSA INSANI INDONESIA/CNI (2013 - 2014)

Distribution - Business Development (Head of Dept.)

PT. MATAHARI PUTRA PRIMA Tbk./FOODMART EXP (2014 - 2017)

General Manager Support Express

CV. PANGAN MAJU BERSAMA/REAL CHICKEN (2017 - Present)

Operation - Business Development (Owner - Director)

PT. LEU RITEL INDONESIA/LEU MART(2018)

Operation - Training Education & Supply Chain Director

PT. HALAL RITEL INDONESIA/TOKOKITA (2018 - Present)

Merchandise - Training Education & Operation (Owner & Director)

## EDUCATION:

Finance Management Degree from

Malangkucecwara Colege Of Economic - Malang



# RONY SYAHRUDIN

## WORK EXPERIENCES

PT. QUENNSLAND SEJAHTERA INDONESIA

Sr. Consultant

Consultant of Organisation, Capability & Talent

(PT DKT Indonesia, Danone Aqua, Danone Nutricia-Sarihusada 2017-2018)

PT. COCA COLA AMATIL INDONESIA 2017

Senior Capability Development Manager

DANONE ELN INDONESIA NUTRICIA-SARIHUSADA 2016 -2017

Sales Capability Development & Talent Manager

PT. NUTRICIA INDONESIA SEJAHTERA

National Healthcare Business Manager (2015 – 2016)

Head of Commercial Excellence (2013 – 2015)

People Development Manager (2011 – 2013)

PT. NESTLE INDONESIA

HR Business Partner Manager (2009 – 2011)

Performance Development Manager (2005 – 2009)

Regional Manager (2000 – 2005)

Training Executive (1998 – 2000)

Sr Sales Representative (1995 – 1998)



QUEENSLAND SEJAHTERA INDONESIA

